104 學年度 商 學院 英語授課課程大綱

課程名稱	(中文) 企業政策
Course Title □被組 □個別	(英文) Business Policy
課程目標	1.To synthesize the knowledge gained in previous courses and to integrate the
Course Objectives	functional courses and make business decisions that view the company as a
	whole.
	2. To analyze business situations from the point of view of the practicing general
	manager.
	3. To develop an understanding of fundamental concepts in strategic management.
	4. To enhance the ability to compare and contrast between theories.
	5. To obtain familiarity with tools of industry and strategy analysis.
	6. To develop the capability of applying the theories and techniques on strategic
	management to the real business world.
	1. The fundamental concept of strategy and strategic management.
	2. Strategic planning and formulation process.
	3. Business strategy (competitive strategy/ competitive positioning and strategy)
	4. Resource, competence, and competitive advantages.
課程大綱	5. Environmental and industry analysis.
Course Description	6. Corporate strategy
	7. Strategic alliances and cooperation strategy.
	8. Competitive dynamics and cooperation strategy
	9. Growth strategy
	10. Theoretical review: Historical Evolution in Strategic Management
	1.Course Introduction What is strategy? Grouping
*	2. The fundamental concept of strategy and strategic management
	3.Strategic Planning and formulation process
	# Competitive strategy (Business strategy)
· · · · · · · · · · · · · · · · · · ·	5. Competitive positioning and strategy Zarai Fast fashion (HBS 9703497)
	6.Resource, competence, and competitive advantage
	7.Environmental and industry analysis
上課進度	8.Environmental and industry analysis 9.Cola Wars Continue: Coke and Pepsi in 2010 (HBS711462)
Weekly Course	10.Corporate strategy and diversification
Schedule	11. Growth strategy Case: Leveraged growth: Expanding sales without sacrificing
	profits (HBR R0210E)
	12.Strategic alliances and cooperation strategy
	13.Competitive dynamics
	14.Coopetition strategy Case
	15. Theoretical review: Historical Evolution in Strategic Management I
	16. Theoretical review: Historical Evolution in Strategic Management II
	17. Final Exam/report
北 館 十 上	
教學方式	30% - Lecturing
Instructional Method	70% - Case Discussion
課程要求	1. Fill personal data in the student card and hand in a 2-inch photo.
Course Requirements	2. Each class is divided into two sessions. There is a 20-minute break between

表單編號: QP-T02-07-14 保存年限: 10 年

	two sessions.
	3. Students are expected to read the textbook and to prepare all the cases by
	individual and by group before the class.
	4. Participation in class discussion is highly encouraged. The instructor will make
	cold calls to ensure students' efforts on the course.
	5. Please do not miss classes and no entry if late for more than 5 minutes.
	6. Consider dropping the course if you miss the class for more than TWO
	TIMES.
	7. Switch off cellular phones.
	8. No food in the classroom (drinks and water are permitted).
	9. The use of laptop is strongly discouraged during the class unless the instructor
	asks for.
	10. No entry for late attendance for the final exam (10 minutes).
	11. Please upload all assignments or reports in the NCCU E-learning website.
	Late submission of assignments will NOT BE ACCEPTED.
	12. References are required in all assignments. No packing for assignments is
	needed.
	13. Groups will be organized under the instructor's rule. Each group composes
	4-6 persons.
	- Absence: 30%
評量方式	- Summary of Textbook: 30% (by Group)
Evaluation	- Case discussion quality: 30%
	- Final exam/report 10%
教材及參考書目	Harvard case textbook
Textbooks &	ICALUUUA
Suggested Materials	
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申請教師簽章

開課單位主管簽章

金麗黃家齊